



# Your Challenges from a Disruptive Perspective

lessons learned from other verticals that make sense for your business



# Agenda

- Lessons learned
- Core components needed for alignment
  - Policies and Procedures
  - Integrated Physical Security
  - Robust Cyber Security
- Q&A

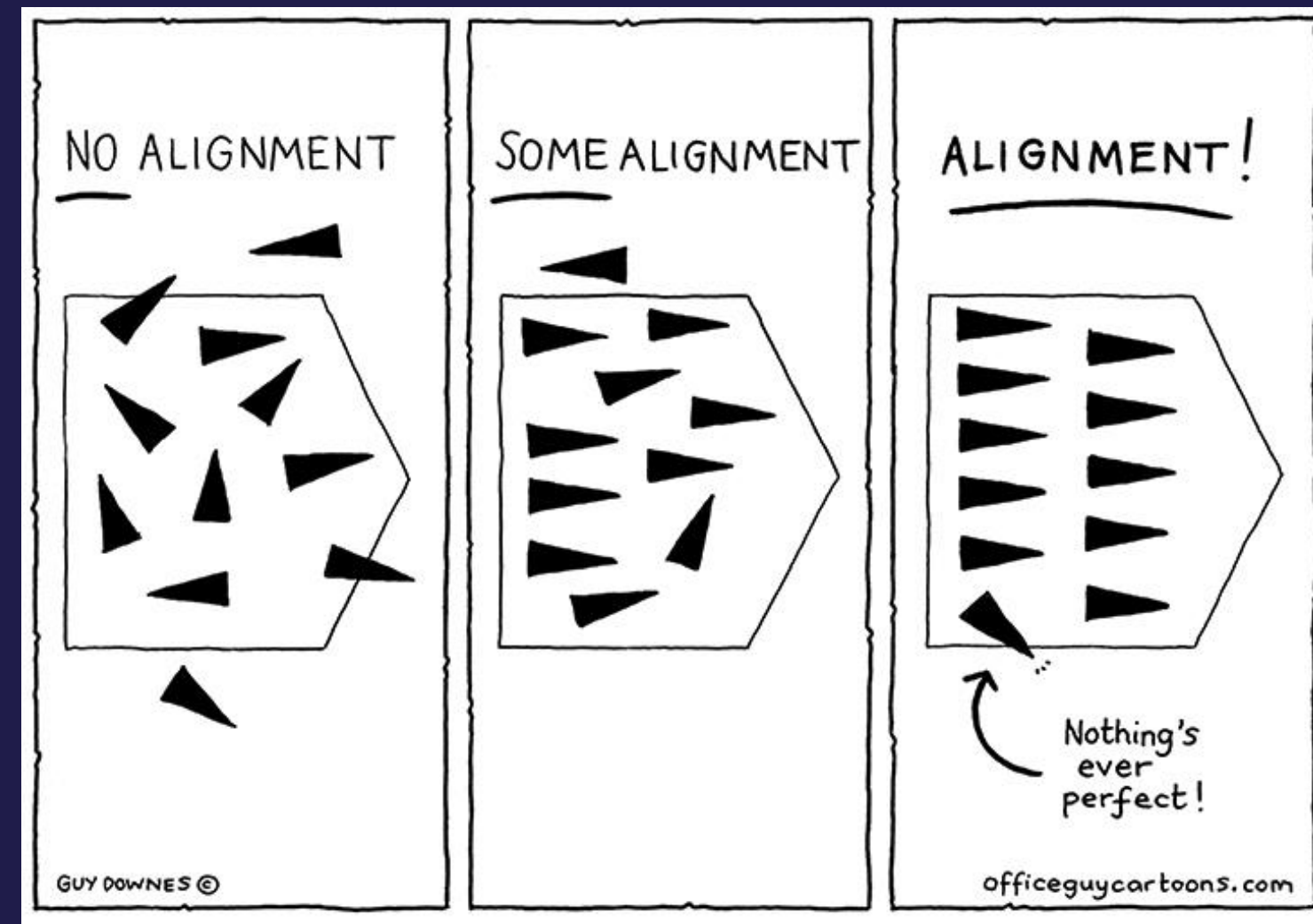
# lessons learned

Little to no Alignment across,

Physical security

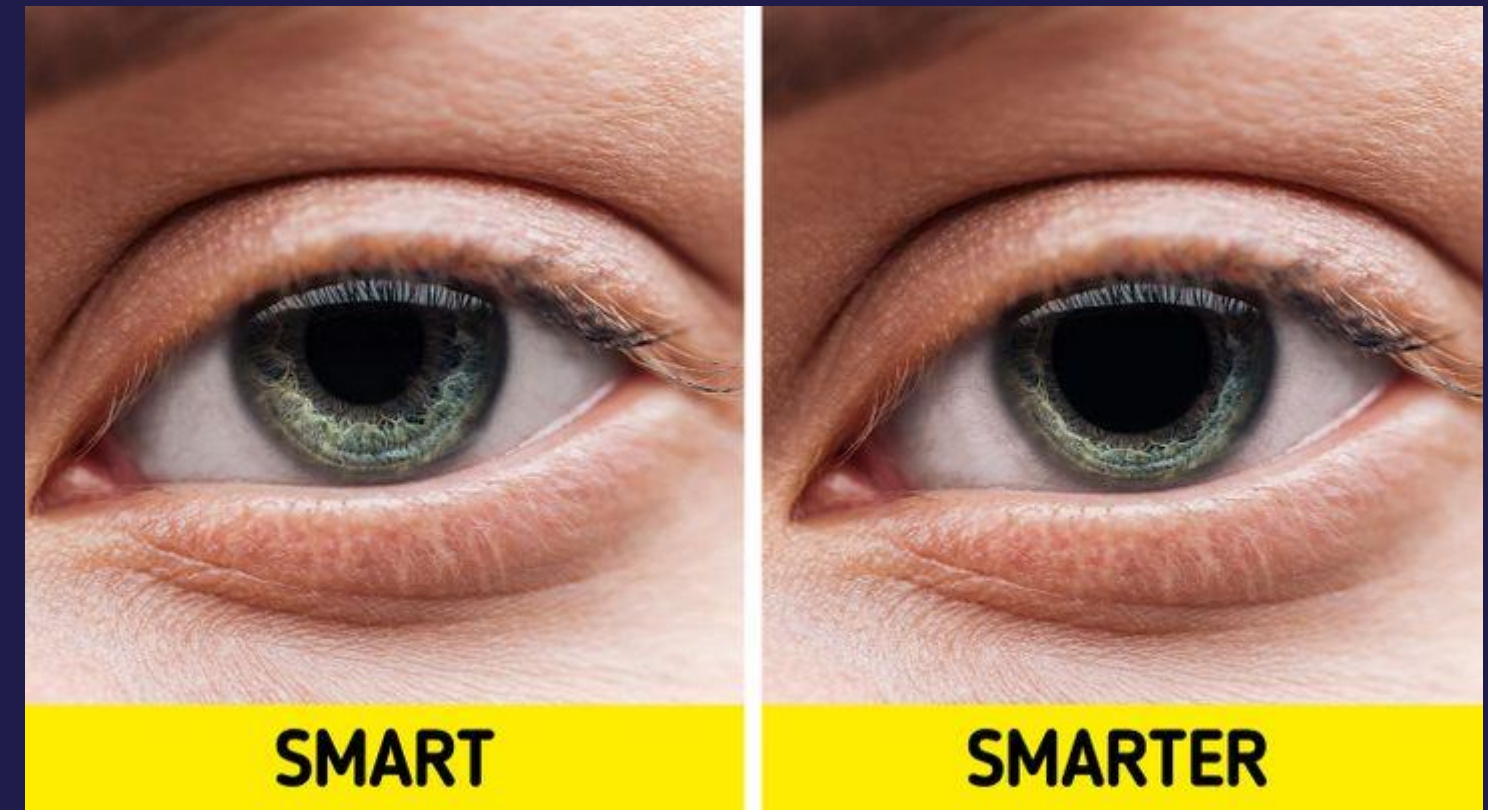
Network security

Policy and Procedures



# Core components needed for alignment

## 1. Policies and Procedures



# Core components needed for alignment

## 2. Integrated Physical Security



# Core components needed for alignment

## 3. Robust Cyber Security

	What does it cover?	Who needs one?
 SOC 1	Internal controls for financial statements and reporting	Organizations providing a service that can impact a client's financial statements. E.g., Collections agencies, payroll providers, and payment processing companies
 SOC 2	Internal controls for security, confidentiality, processing integrity, privacy, and availability of customer data	Organizations that store, process, or transmit any kind of customer data. E.g., SaaS companies, data hosting or processing providers, cloud storage services
 SOC 3	SOC 2 results, tailored for a general audience	Organizations that require a SOC 2 who want to use compliance for marketing to the general public

# Q&A